## farrelly's Investment Strategy Tipping Point Tables NZ

| A                   | Australasian Equities  |              |  |
|---------------------|------------------------|--------------|--|
| All Ords<br>8,403.9 | 10 yr F'cast<br>return | Status       |  |
| 9500                | 3.2%                   | Overpriced   |  |
| 9250                | 3.6%                   | Overpriced   |  |
| 9000                | 3.9%                   | Overpriced   |  |
| 8750                | 4.3%                   | Overpriced   |  |
| 8500                | 4.7%                   | Fully priced |  |
| 8250                | 5.1%                   | Fully priced |  |
| 8000                | 5.5%                   | Fully priced |  |
| 7750                | 5.9%                   | Fully priced |  |
| 7500                | 6.4%                   | Fully priced |  |
| 7250                | 6.8%                   | Fully priced |  |
| 7000                | 7.3%                   | Fair value   |  |
| 6750                | 7.9%                   | Fair value   |  |
| 6500                | 8.4%                   | Fair value   |  |
| 6250                | 9.0%                   | Fair value   |  |
| 6000                | 9.6%                   | Cheap        |  |
| 5750                | 10.2%                  | Cheap        |  |
| 5500                | 10.9%                  | Cheap        |  |

| Developed Market Equities |                        |              |
|---------------------------|------------------------|--------------|
| FTSE DM 570.3             | 10 yr F'cast<br>return | Status       |
| 600                       | 2.2%                   | Overpriced   |
| 580                       | 2.6%                   | Overpriced   |
| 560                       | 3.0%                   | Overpriced   |
| 540                       | 3.4%                   | Overpriced   |
| 520                       | 3.9%                   | Overpriced   |
| 500                       | 4.3%                   | Overpriced   |
| 480                       | 4.8%                   | Fully priced |
| 460                       | 5.3%                   | Fully priced |
| 440                       | 5.9%                   | Fully priced |
| 420                       | 6.5%                   | Fully priced |
| 400                       | 7.1%                   | Fair value   |
| 380                       | 7.7%                   | Fair value   |
| 360                       | 8.4%                   | Fair value   |
| 340                       | 9.1%                   | Fair value   |
| 320                       | 9.9%                   | Cheap        |
| 300                       | 10.8%                  | Cheap        |
| 280                       | 11.7%                  | Cheap        |

| Emerging Market Equities |              |              |
|--------------------------|--------------|--------------|
| FTSE EM                  | 10 yr F'cast | Status       |
| 853.3                    | return       |              |
| 1150                     | 1.7%         | Overpriced   |
| 1100                     | 2.3%         | Overpriced   |
| 1050                     | 2.8%         | Overpriced   |
| 1000                     | 3.3%         | Overpriced   |
| 950                      | 3.9%         | Overpriced   |
| 900                      | 4.6%         | Fully priced |
| 850                      | 5.3%         | Fully priced |
| 800                      | 6.0%         | Fully priced |
| 750                      | 6.8%         | Fully priced |
| 725                      | 7.2%         | Fair value   |
| 700                      | 7.7%         | Fair value   |
| 675                      | 8.2%         | Fair value   |
| 650                      | 8.6%         | Fair value   |
| 625                      | 9.2%         | Fair value   |
| 600                      | 9.7%         | Cheap        |
| 575                      | 10.3%        | Cheap        |
| 550                      | 10.9%        | Cheap        |

|                            | G-REITs                |              |
|----------------------------|------------------------|--------------|
| NAREIT<br>Eq REIT<br>803.9 | 10 yr F'cast<br>return | Status       |
| 1050                       | 4.2%                   | Overpriced   |
| 1025                       | 4.5%                   | Fully priced |
| 1000                       | 4.8%                   | Fully priced |
| 975                        | 5.2%                   | Fully priced |
| 950                        | 5.5%                   | Fully priced |
| 925                        | 5.9%                   | Fully priced |
| 900                        | 6.2%                   | Fully priced |
| 875                        | 6.6%                   | Fully priced |
| 850                        | 7.0%                   | Fully priced |
| 825                        | 7.4%                   | Fair value   |
| 800                        | 7.8%                   | Fair value   |
| 775                        | 8.3%                   | Fair value   |
| 750                        | 8.7%                   | Fair value   |
| 725                        | 9.2%                   | Fair value   |
| 700                        | 9.7%                   | Cheap        |
| 675                        | 10.2%                  | Cheap        |
| 650                        | 10.8%                  | Cheap        |

## farrelly's Investment Strategy Tipping Point Tables NZ

| Developed Market Equities   |                        |              |
|-----------------------------|------------------------|--------------|
| FTSE DM <sup>1</sup> 570.34 | 10 yr F'cast<br>return | Status       |
| 600                         | 2.2%                   | Overpriced   |
| 580                         | 2.6%                   | Overpriced   |
| 560                         | 3.0%                   | Overpriced   |
| 540                         | 3.4%                   | Overpriced   |
| 520                         | 3.9%                   | Overpriced   |
| 500                         | 4.3%                   | Overpriced   |
| 480                         | 4.8%                   | Fully priced |
| 460                         | 5.3%                   | Fully priced |
| 440                         | 5.9%                   | Fully priced |
| 420                         | 6.5%                   | Fully priced |
| 400                         | 7.1%                   | Fair value   |
| 380                         | 7.7%                   | Fair value   |
| 360                         | 8.4%                   | Fair value   |
| 340                         | 9.1%                   | Fair value   |
| 320                         | 9.9%                   | Cheap        |
| 300                         | 10.8%                  | Cheap        |
| 280                         | 11.7%                  | Cheap        |

|                  | US Equities            |              |  |  |
|------------------|------------------------|--------------|--|--|
| S&P500<br>5954.5 | 10 yr F'cast<br>return | Status       |  |  |
| 5500             | 1.9%                   | Overpriced   |  |  |
| 5250             | 2.5%                   | Overpriced   |  |  |
| 5000             | 3.0%                   | Overpriced   |  |  |
| 4750             | 3.6%                   | Overpriced   |  |  |
| 4500             | 4.2%                   | Overpriced   |  |  |
| 4250             | 4.8%                   | Fully priced |  |  |
| 4000             | 5.5%                   | Fully priced |  |  |
| 3750             | 6.3%                   | Fully priced |  |  |
| 3500             | 7.1%                   | Fair value   |  |  |
| 3300             | 7.8%                   | Fair value   |  |  |
| 3100             | 8.6%                   | Fair value   |  |  |
| 2900             | 9.4%                   | Fair value   |  |  |
| 2700             | 10.3%                  | Cheap        |  |  |
| 2500             | 11.3%                  | Cheap        |  |  |
| 2300             | 12.4%                  | Cheap        |  |  |
| 2100             | 13.6%                  | Cheap        |  |  |
| 1900             | 15.0%                  | Cheap        |  |  |

| World ex US Equities              |                        |              |
|-----------------------------------|------------------------|--------------|
| World ex US <sup>2</sup><br>363.9 | 10 yr F'cast<br>return | Status       |
| 480                               | 2.9%                   | Overpriced   |
| 460                               | 3.4%                   | Overpriced   |
| 440                               | 4.0%                   | Overpriced   |
| 420                               | 4.5%                   | Fully priced |
| 400                               | 5.1%                   | Fully priced |
| 380                               | 5.8%                   | Fully priced |
| 360                               | 6.5%                   | Fully priced |
| 340                               | 7.2%                   | Fair value   |
| 320                               | 8.0%                   | Fair value   |
| 310                               | 8.4%                   | Fair value   |
| 300                               | 8.9%                   | Fair value   |
| 290                               | 9.4%                   | Fair value   |
| 280                               | 9.8%                   | Cheap        |
| 270                               | 10.3%                  | Cheap        |
| 260                               | 10.9%                  | Cheap        |
| 250                               | 11.5%                  | Cheap        |
| 240                               | 12.1%                  | Cheap        |

| Emerging Market Equities |              |              |
|--------------------------|--------------|--------------|
| FTSE EM3                 | 10 yr F'cast | Status       |
| 853.3                    | return       | Sidios       |
| 1150                     | 1.7%         | Overpriced   |
| 1100                     | 2.3%         | Overpriced   |
| 1050                     | 2.8%         | Overpriced   |
| 1000                     | 3.3%         | Overpriced   |
| 950                      | 3.9%         | Overpriced   |
| 900                      | 4.6%         | Fully priced |
| 850                      | 5.3%         | Fully priced |
| 800                      | 6.0%         | Fully priced |
| 750                      | 6.8%         | Fully priced |
| 725                      | 7.2%         | Fair value   |
| 700                      | 7.7%         | Fair value   |
| 675                      | 8.2%         | Fair value   |
| 650                      | 8.6%         | Fair value   |
| 625                      | 9.2%         | Fair value   |
| 600                      | 9.7%         | Cheap        |
| 575                      | 10.3%        | Cheap        |
| 550                      | 10.9%        | Cheap        |

1. FTSE All World DM (Loc)

2. FTSE All World Ex US (Loc)

3. FTSE All World EM (Loc)