13 Oct 2021

A reductive macroeconomic framework can manage biases

Joseph Lai, CFA Principal, Portfolio Manager & CIO, Ox Capital Management (Sydney)

Chris Douglas, AIFA Principal, MyFiduciary (Auckland)





A REDUCTIVE MACRO-ECONOMIC FRAMEWORK CAN MANAGE BIASES

DISCLAIMER

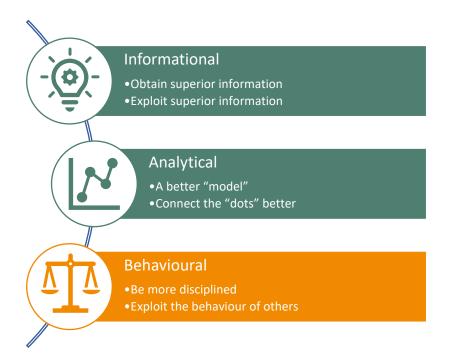
This material has been prepared by Ox Capital Management ABN 60 648 887 914, which is a corporate authorised representative of Fidante Partners Limited ABN 94 002 835 592 AFSL 234668 (Authorised Representative No. 001288156)("**Ox Capital**") for wholesale investors only. It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information.

Any projections are based on assumptions which we believe are reasonable, but are subject to change and should not be relied upon.

Past performance is not a reliable indicator of future performance. Neither any particular rate of return nor capital invested are guaranteed.



THE THREE SOURCES OF ALPHA



What is the probability that an investment manager has

- a) Better information then everyone else?
- b) Uncovered a way of analysing that information that has never been done before, and is actually useful for predicting the future?

Behavioural alpha is where the most money can be made. Acting more rationally than others can be a more consistent source of alpha.

"The time to buy is when there's blood in the streets." – Baron Rothschild



INDIA DEMONETISATION

ATMs, banks seen dry on 10th day after demonetisation declaration



DP CORRESPONDENT Ludhiana

Large numbers of ATMs were seen closed or without cash which have created problems among different sectors of society.

From past two days, banks and ATMs were seen dry though long queues wereseen. However, people are now not spending even a single penny at other things. Basic necessities of people are getting fulfilled. Different stores and shops have come up with debit card facility but this is not a full fledged solution to the prob-



Different stores and shops have come up with debit card facility but this is not a full fledged solution to the problem. People are not able to complete their basic facilities as invalid currency has posed several problems.

lem. Different sectors of business are going on down graph though people are suffering number of problems.

People are not able to complete their basic facilities as invalid currency has posed several problems.

City residents again suffered from various problems on the eighth day after the announcement of discontinuation of Rsy Prime Miksi Nonrement Rodd. People have to wait long outside ATM machines here on Wednesday. People are facing many problems as they are not having the short denomination currency for buying stuff of their regular needs. However, most of the shopkeepers and offices are refusing to accept the invalid currency.

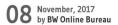


Photo Credit : PTI



Daily Post India, Nov 2017



INDIA DEMONETISATION



NIFTY 50 Index level & Google Search Term "Withdrawal" Interest – July 2016 to May 2017



COVID CASE-STUDY



Health

Get a grippe, America. The flu is a much bigger threat than coronavirus, for now.



Trump says the coronavirus is the Democrats' 'new ho

POLITICS

Trump says the coronavirus is the **Democrats' 'new hoax'**

PUBLISHED FRI, FEB 28 2020-7:32 PM EST | UPDATED SAT, FEB 29 2020-3:14 PM EST



SHARE

Memphian/AP)

February 1, 2020

By Lenny Bernstein

The Washington Post Sections \equiv Get 3 months for A\$1 Sign in 🚨 Democracy Dies in Darkness

PostEverything . Perspective

Past epidemics prove fighting coronavirus with travel bans is a mistake

Even if it were feasible to contain it, these measures could make us less safe in other ways



Delta planes sit on the tarmac at John F, Kennedy Airport on Friday in New York City. (Spencer Platt/AFP/Getty Images)



#° 1 प

By Jennifer B. Nuzzo

∰°i↑i □

Bloomberg School of Public Health. February 2, 2020



COVID CASE-STUDY

FINANCE

Jamie Dimon warns: We're getting a 'bad recession' plus 'financial stress' like the 2008 crisis

PUBLISHED MON, APR 6 2020+6:51 AM EDT | UPDATED MON, APR 6 2020+1:38 PM EDT



share f 🍠 in 💟



World Business Markets Breakingviews Video More

REBOOT-LIVE APRIL 29, 2020 / 2:06 PM / UPDATED A YEAR AGO

Coronavirus savages U.S. economy in first quarter; bigger hit still to come

By Lucia Mutikani

7 MIN READ

Don't bet on vaccine to protect us from Covid-19, says world health expert

Professor of global health at Imperial College, London warns we 'may have to adapt' to virus

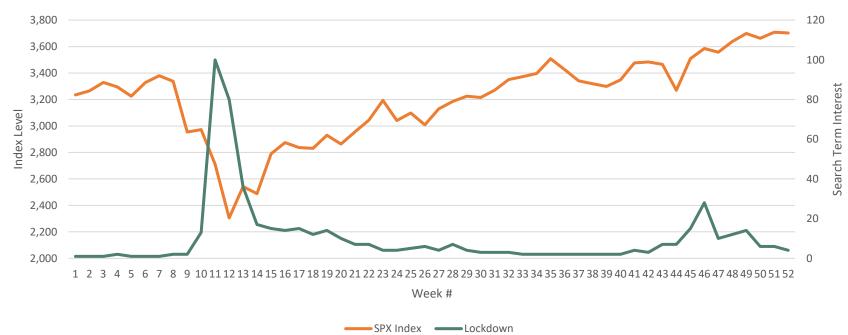
• <u>Coronavirus - latest updates</u>
• See all our coronavirus coverage

tobin McKie, Toby Helm and Michael Savage 6:23 Sunday, 19 April 2020



COVID CASE-STUDY

S&P500 Index level & Google Search Term "Lockdown" Interest – by week starting 5 Jan 2020





CHINA EVERGRANDE

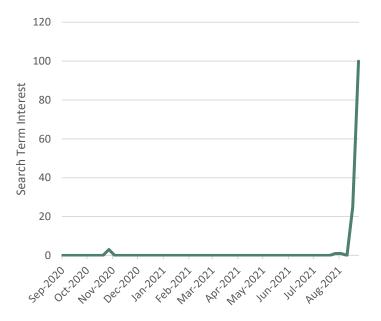
Evergrande Real Estate Group

Evergrande fallout could be worse than Lehman for China, warns Jim Chanos

Crisis at property developer 'symptomatic' of broader woes in world's biggest emerging market, says short seller

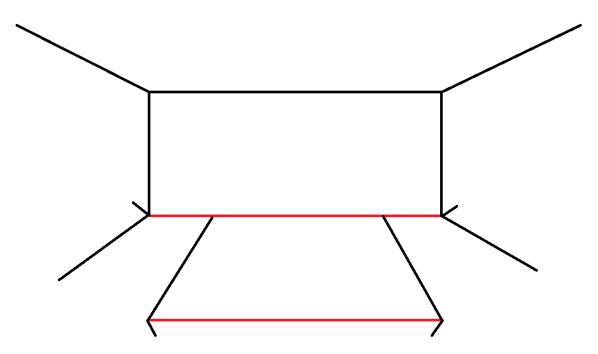
By Harriet Agnew, Asset Management Editor SEPTEMBER 22 2021

Google Search Term "Evergrande" Interest in the United States





WHICH LOOKS LONGER?





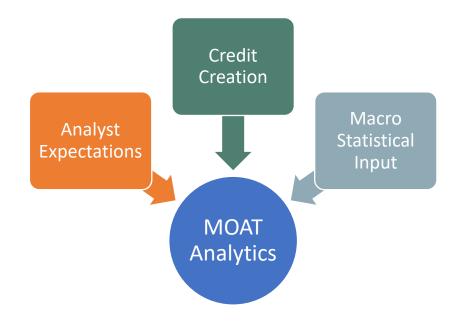
Muller-Lyer Illusion, 1889

WHICH LOOKS LONGER?



Muller-Lyer Illusion, 1889

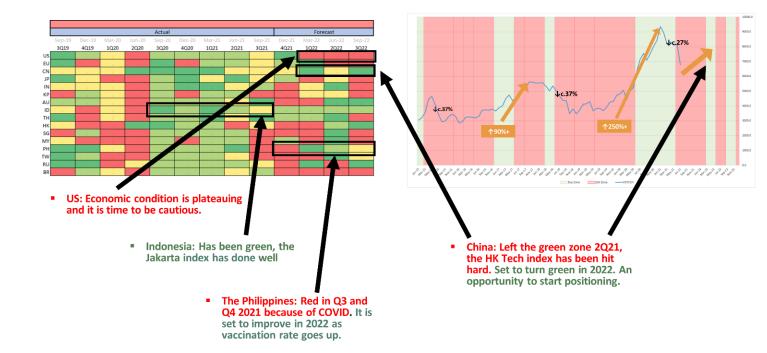
A REDUCTIVE MACRO FRAMEWORK IN PRACTICE



- Use a model that systematically tracks what you think are the most salient indicators of macroeconomic dynamics.
- A model must:
 - have **breadth**
 - have depth
 - be timely
 - guide sector allocation decisions



MANAGING BIAS THROUGH THE MACRO





COMMON COGNITIVE INVESTING HEURISTICS

Confirmation Bias	Information Bias	Loss Aversion	Incentives
Oversimplification	Hindsight Bias	Groupthink	Restraint Bias
	Neglect of Probability	Anchoring Bias	



CONCLUSION

- A Reductive Quantitative Macroeconomic Framework can help to identify cognitive biases in investing.
- Biases are often the intense at turning points in markets, it is dangerous to go where cognitive biases leads you.
- Tools that can tease out the biases from objective reality can capitalise on others' heuristics and improve investment returns.
- The right quantitative tools can enable us to leave the comfort of the CONSENSUS and take a differentiated view. This can make a real difference to return for you and your client.



HOMEWORK

- 1. The Cboe Volatility Index (VIX) is a real-time index that is derived from the prices of S&P index options with near-term expiration dates. It generates a 30-day forward projection of volatility. It is a way to quantify the intensity of fear in the markets. Search for a long term (20yr) chart of the VIX on the internet and see if you can identify what market events those spikes coincided with? See if the peak of the VIX correspond to the bottom of markets?
- 2. Certain EM stock markets are more prone to US monetary tightening. For example, the Indonesia JSX. Go to Google Trends and search for the key words "Fed tapering" in the last decade, and see whether peak of search trends coincides with Indonesia JSX bottoms?
- 3. "The Linda problem" Kahneman and Tversky, 1982. Linda is 31 years old, single, outspoken, and very bright. She majored in philosophy. As a student, she was deeply concerned with issues of discrimination and social justice, and also participated in anti-nuclear demonstrations. Which is more probable?

a) Linda is a bank teller.

b) Linda is a bank teller and is active in the feminist movement

The correct is a), as b) is a subset of a) hence more probable.

Having the right quant framework to work out the likely "expected value" can help overcome fallacies

4. Mindware: Tools for Smart Thinking Kindle Edition - by Richard E. Nisbett - tips to be more aware and deal with biases





A REDUCTIVE MACRO-ECONOMIC FRAMEWORK CAN MANAGE BIASES



specialist, independent, investment continuing education, accreditation and certification

+61 2 9247 5536 mail@portfolioconstructionforum.edu.au

L2, 6 Bridge Street, Sydney, NSW 2000, Australia PO Box R923, Royal Exchange, NSW 1225, Australia portfolioconstructionforum.edu.au